1. Frame the Decision

To decide is to commit to a course of action. Frame your decision as a simple question answerable yes or no.

2. List Possible Pros and Cons





3. Evaluate Importance of Pros and Cons



Quantify the importance. A simple rating degree from 1 to 10 works well here. Extremely important would rate a 10; moderately important a 5 and not very important a 1.

4. Assess Possibility of Pros and Cons

A certain Pro or Con rates a 10. A Pro or Con regarded as likely but not sure rates a 5. And a Pro or Con with slim chance rates a 1.

5. Weigh the Pros and Cons

Multiply the rating for Importance times the rating for Possibility. A Pro that is extremely important (10) and is likely to be achieved (5) yields a weight of 50. A Con of absolutely high importance (10) but a little probability (1) yields only 10.

6. Review and Reflect

Review and reflect all factors you have listed and quantified. They can tell you what decision to

What should 1 do?

